

MAKE LOCAL YOUR BUSINESS

Eustace Mashimbye CEO: Proudly South African

OUR MANDATE





Buy Local campaign, seeks to strongly influence procurement in public and private sectors, to increase local production, influence consumers to buy local and stimulate job creation. This is in line with government's plans to revive South Africa's economy so that millions of jobs can be created and unemployment can be decreased under the New Development Plan.

Formed through **NEDLAC**, Proudly South African fits hand-in-glove with the broader national developmental agenda and the Local Procurement Accord signed in October 2011.

PROUDLY SA FOCUS AREAS





Preferential
Procurement
Education:
Public Sector

Consumer Education: Private Sector

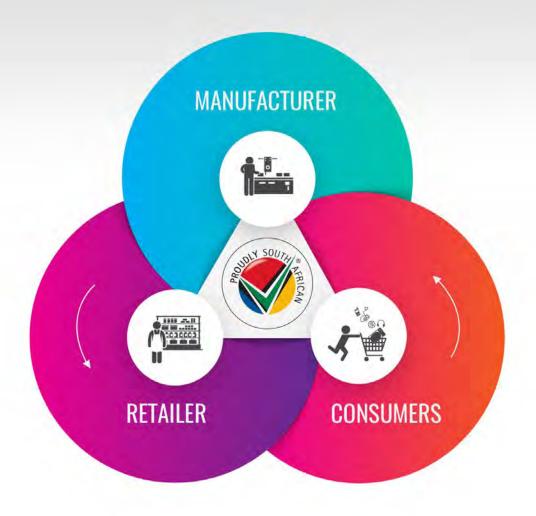
Consumer Education: General Public Promote
Accessibility
of Local
Products and
Services

VALUE CHAIN – ROLE OF PROUDLY SA



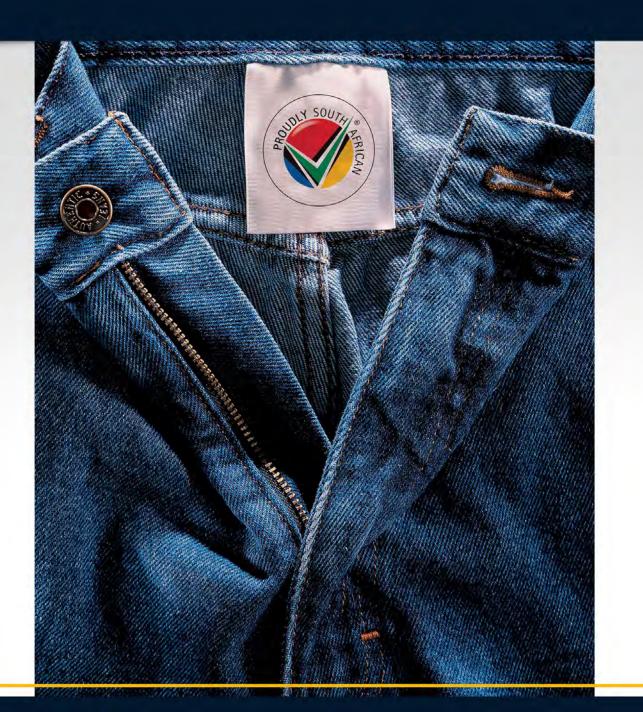






Proudly SA's role: is to stimulate demand for locally made products and services





HOW DO CONSUMERS KNOW IT'S PROUDLY SOUTH AFRICAN OR EVEN MADE IN SA?

Companies that are members of Proudly South African can use the Proudly South African logo – the circle and tick in the colours of the national flag.

The logo is a registered trade mark and denotes quality. In case there is any doubt about where the product you are buying is made, check the Label of Origin which all products for sale in this country are obliged to carry.

If it doesn't say **Made in South Africa**, then find an equivalent that is.

MEMBERS MUST USE THE LOGO (and correctly)!!





OUR LOGO

The Proudly South African logo can be placed anywhere on your website that will complement your brand. When placing our logo on any media, give it some breathing room to ensure visibility and impact. When you are working in a small format, leave at least the minimum clear space around the logo. If you're feeling generous, you may leave more, but never less. The Proudly South African brand does not compete with yours but rather adds value and shows your commitment to the development of South Africa.

LOGO APPLICATION BY MEMBERS







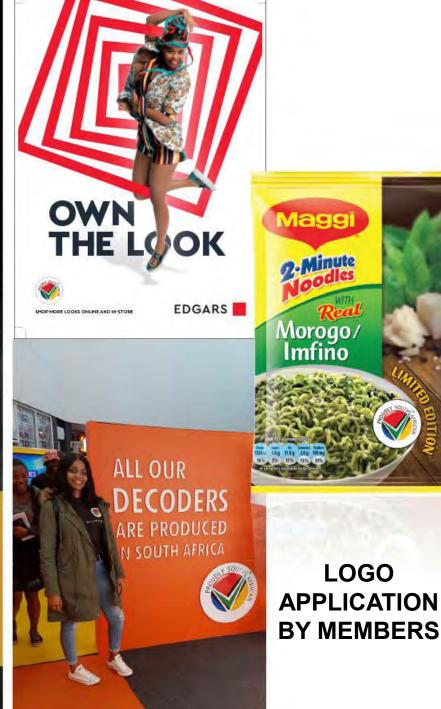














LOGO APPLICATION BY NATIONAL SECURITY



Protecting your world

National Security and Fire, through its people and processes will protect the lives and property of its customers. We continuously provide modern technology and service excellence, by qualified personnel who thoroughly understand our customers' needs.

SMS "YES" to 44812 & a National Security and Fire agent will call you back **OUR SERVICES**



































LOGO USAGE ON EMAIL SIGNATURE









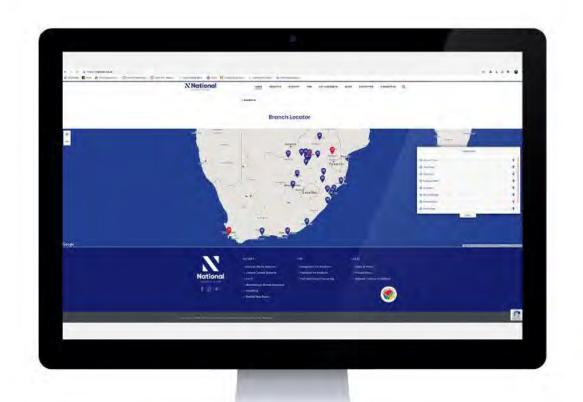




WORLD OF BEER



LOGO APPLICATION ON WEBSITES





LOGO USAGE ON CORPORATE COLLATERAL















CONSUMER EDUCATION DRIVE





University activations

O6 Consumer expos

07
Labour Mobilisation

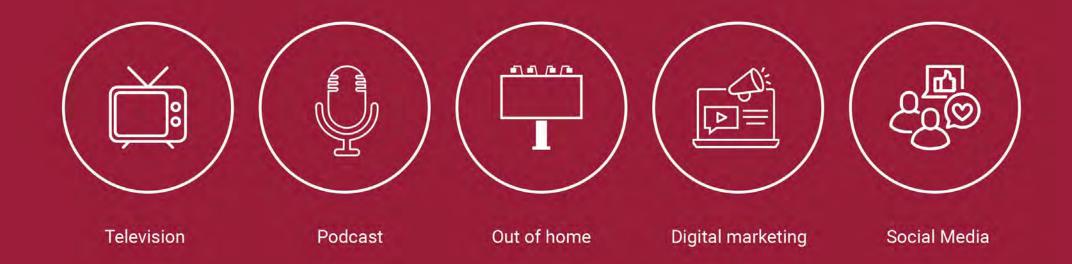
08 Sports events

Proudly SA 2020

Consumer Education Campaign "Game Time"

ABOVE THE LINE CAMPAIGN









DIGITAL CAMPAIGNS

Programmatics

Google adwords

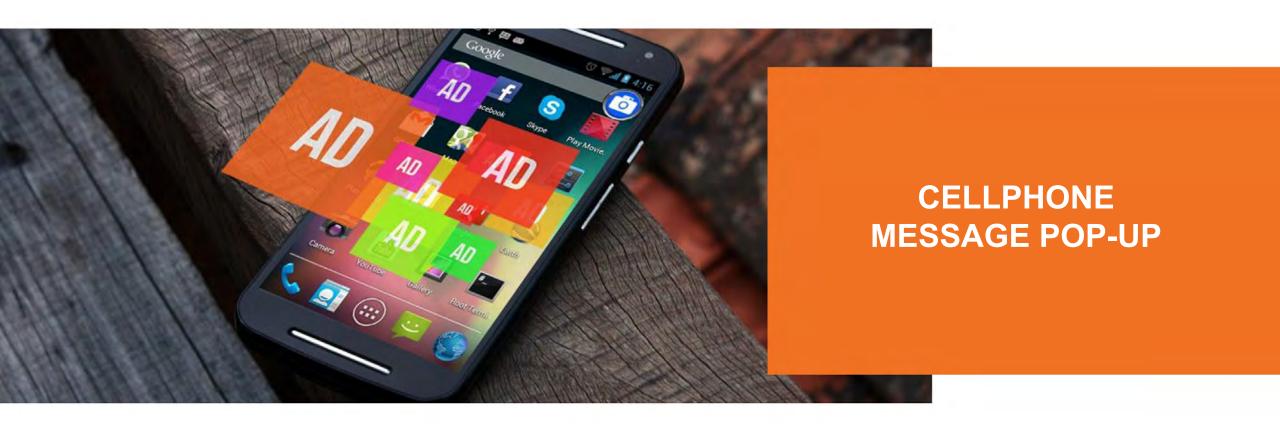
Promoted Tweets

3rd Party Adverts



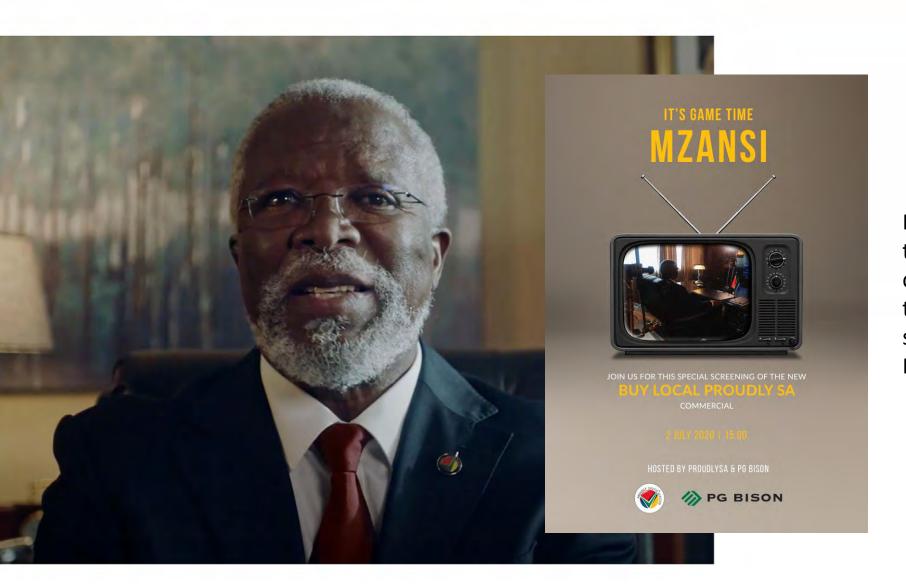






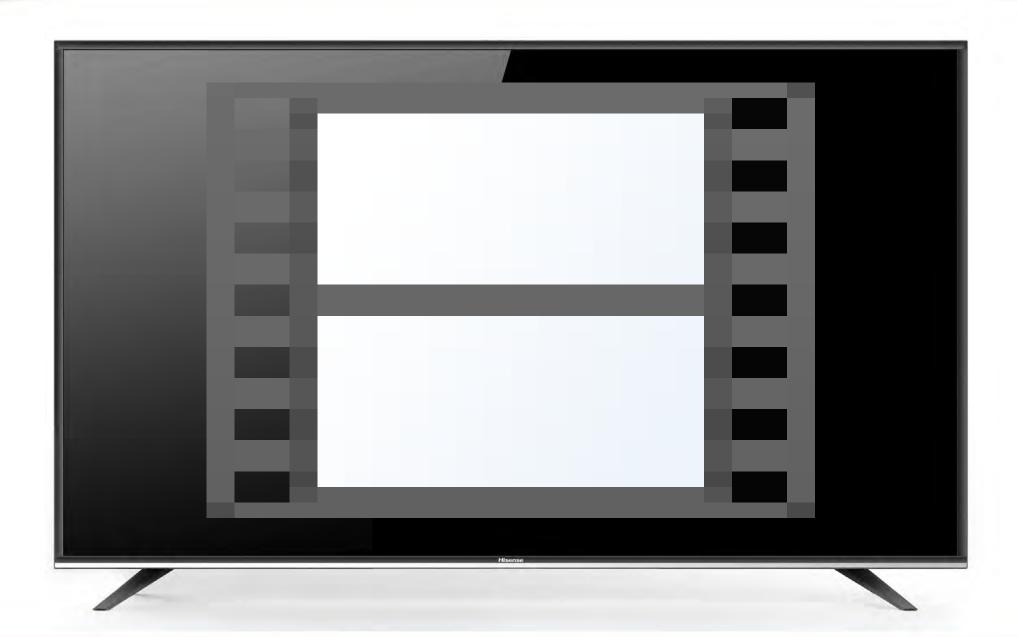
BUY LOCAL TVC LAUNCH





Dr John Kani reprieves his role as the conscience of the nation and calls upon us all to respond to the current economic crisis by supporting our own and BUYING LOCAL!















































































PREVIOUS EVENTS – CTFL SPECIFIC



Summit & Expo 2017











COLLABORATIVE EVENTS – CTFL





EXHIBITION AT THE BUY LOCAL SUMMIT & EXPO – 2020 Event Postponed





















BUY LOCAL SUMMIT AND EXPO - EXHIBITION

















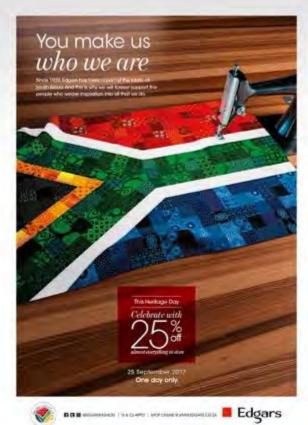






OTHER COLLABORATIONS





Advertising







Swing tags

Events Store Front

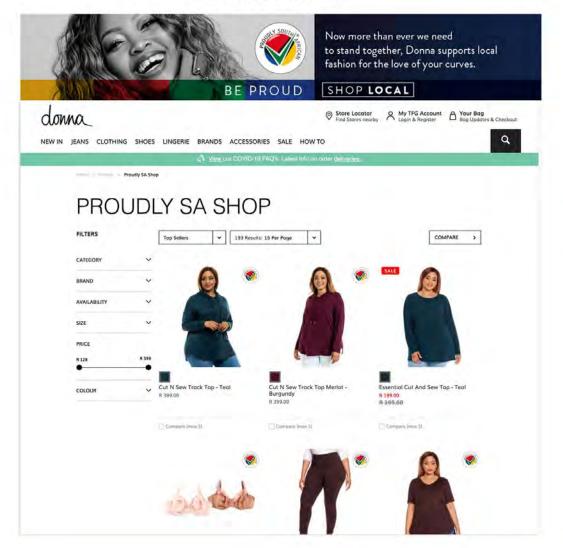








donna



FOSCHINI

ALL WOMAN SINCE 1925





We Love Local

We believe in South Africa and its ability to create exceptional quality fashion. That is why we are proudly South African.



FOSCHINI

all woman

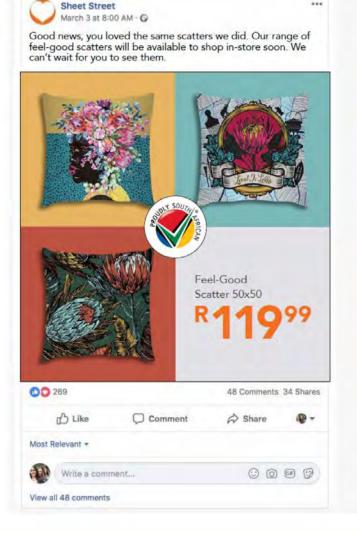


FIX EXACT



BUY LOCAL CAMPAIGN











PUBLIC RELATIONS SUPPORT FOR MEMBERS



www.rsamade.co.za





- 1. Market Access Opportunity for members increased accessibility for member products
- 2. Free listing on site as a member of Proudly South African
- 3. Offer high quality, locally made products to the public
- 4. Business To Business capability for members to sell to other corporates through the site



WE ASKED

12 June 2019

"Dear Mr. President.
We would humbly request that the President sets an example and wears a **LOCALLY MADE** tailored suit from House of Monatic at SONA 2019."

Can the President please set an example and support the local fashion industry."



HE LISTENED

20 June 2019

"The suit, the shirt and the tie I am wearing today was LOCALLY MADE

by South African textile workers working at the *House of Monatic* here in Saltriver Cape Town.

Let us all buy locally-made goods to drive up demand in our economy."





WHO CAN BECOME A MEMBER OF PROUDLY SOUTH AFRICAN?





Any company or organisation of any size offering goods and/or services can become a member. Whether a commercial enterprise, NGO, sports team, professional body, educational institution, media house, or government entity – all qualify for membership, provided these criteria are met:



Local Content



Quality



Environmental Standards



Fair Labour Practices

Does your Company Qualify?



MEMBERSHIP FEE STRUCTURE – REVISED, AS OF 1 APRIL 2017



Membership Category	Classification	Payable fee
NGO's/Startups/Crafters	 Newly established enterprises or enterprises which with turnover of less than R5m. NGO's 	R500.00
SMMEs	Enterprises with turnover between R5m and R10m	R1 000.00
Silver	Companies with a turnover between R10m and R30m	R10 000.00
Gold	Companies with a turnover between R30m and R50m	R20 000.00
Platinum	Companies with a turnover between R50m and R100m	R50 000.00
Diamond	Companies with a turnover of R100m and above.	R100 000.00

IMPROVED VALUE PROPOSITION: MEMBERSHIP BENEFITS



1. Use of **Proudly SA logo** – recognised endorsement of local content & quality.

2. Access to Market Platforms:

- Free listing on RSAMADE Proudly SA's official online store for B2C & B2B transactions;
- First-hand access to tender
 opportunities designated for local
 content by the dti;
- Inclusion in Proudly SA's database of local products and services, housed on Proudly SA website;
- Secured procurement opportunities (FASA & localisation commitments)
- Facilitation of B2B opportunities with other Proudly SA members; and



IMPROVED VALUE PROPOSITION: MEMBERSHIP BENEFITS CONTINUED...



Participation in & access to:

- annual Proudly SA Buy Local Summit & Expo;
- Supply Chain Workshops;
- business & sector-specific forums networking
 & info-sharing;
- **joint promotions** with Proudly SA consumer-targeted campaigns, major events & expos;
- Proudly SA's extensive marketing strategy & activities promote members' products & services;
- Proudly SA's PR & communication platforms newsletter, product booklet, social media platforms & print & broadcast media;
- annual SA Premier Business Awards; and
- **special packages & pricing** between other members.







THANK YOU