

# Department of Trade, Industry & Competition (the dtic)

**Annual Performance Plan (APP) 2020/2021**

**Presentation to Select Committee on Trade and Industry, Economic Development,  
Small Business Development, Tourism, Employment and Labour**

**10 July 2020**



# PRESENTATION OUTLINE

- ❑ **Global Economic Overview**
- ❑ **Government interventions**
- ❑ **SP and APP Key Interventions**
- ❑ **Strategic Imperatives**
- ❑ **the dtic Organisational Structure**
- ❑ **Programme: Outcomes, Outputs, Performance Indicators and Targets**
- ❑ **Budget Allocation**

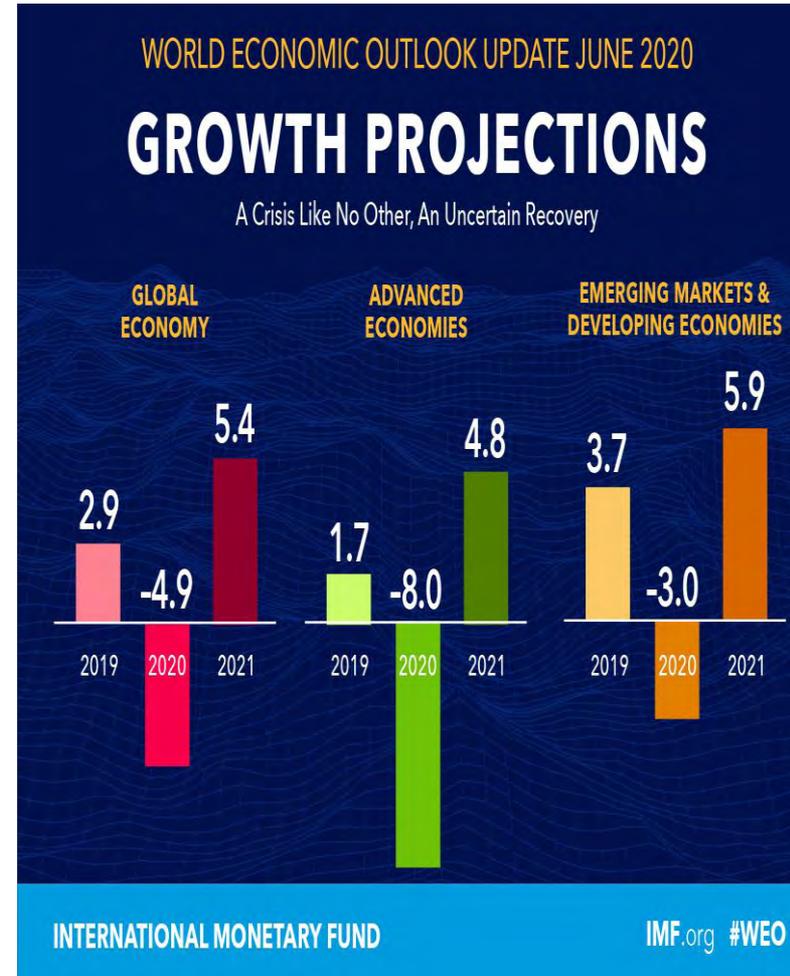
# GLOBAL ECONOMIC CONTEXT

## Outlook

- The global growth is projected at -4.9% in 2020 rebounding to 5.4% in 2021.

## Risks to the Outlook

- Outbreaks could recur requiring the re-imposition of some containment measures;
- A prolonged economic decline that could lead to further firm closures and job losses;
- Tighter financial conditions exposing vulnerabilities among borrowers that could tip some economies into debt crises;
- Premature withdrawal of policy responses to the resultant economic crisis; and
- Cross-border spill-overs from weaker external demand and tighter financial conditions could further magnify the impact of country- or region-specific shocks on global growth.

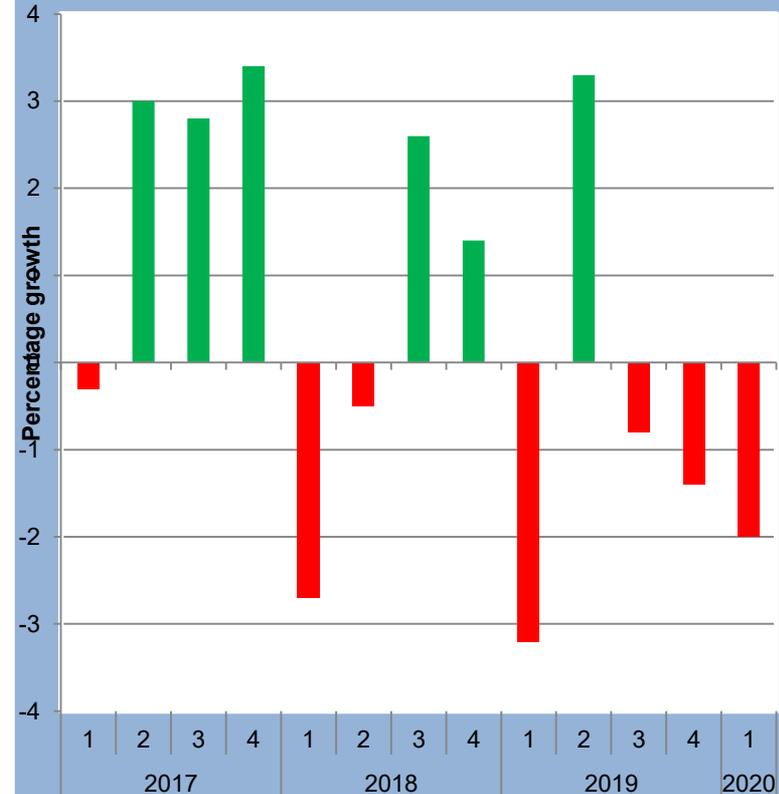


# THE GDP RECORDS A STEEPER DECLINE

## The Gross Domestic Product (GDP)

- In the first quarter of 2020, the real GDP declined by 2%;
- The key drivers were: mining and quarrying (-21.5%); manufacturing (-8.5%); electricity, gas and water (-5.6%); construction (-4.7%); and trade (-1.2%);
- Mining and manufacturing were the hardest hit due to the subdued global demand taking a toll on the developed world, and most notably China;
- As a result, all the manufacturing subsectors declined, with the exception of the furniture subsector that recorded 2.8% growth; and
- The biggest declines were in the petroleum, chemical products, rubber and plastic products; motor vehicle, parts and accessories and other transport equipment; and the basic iron and steel, non-ferrous metal products, metal products and machinery.

GDP at market prices (seasonally adjusted annualised percentage change at constant 2010 prices)



Source: Data-Stats SA, Graph-the dtic

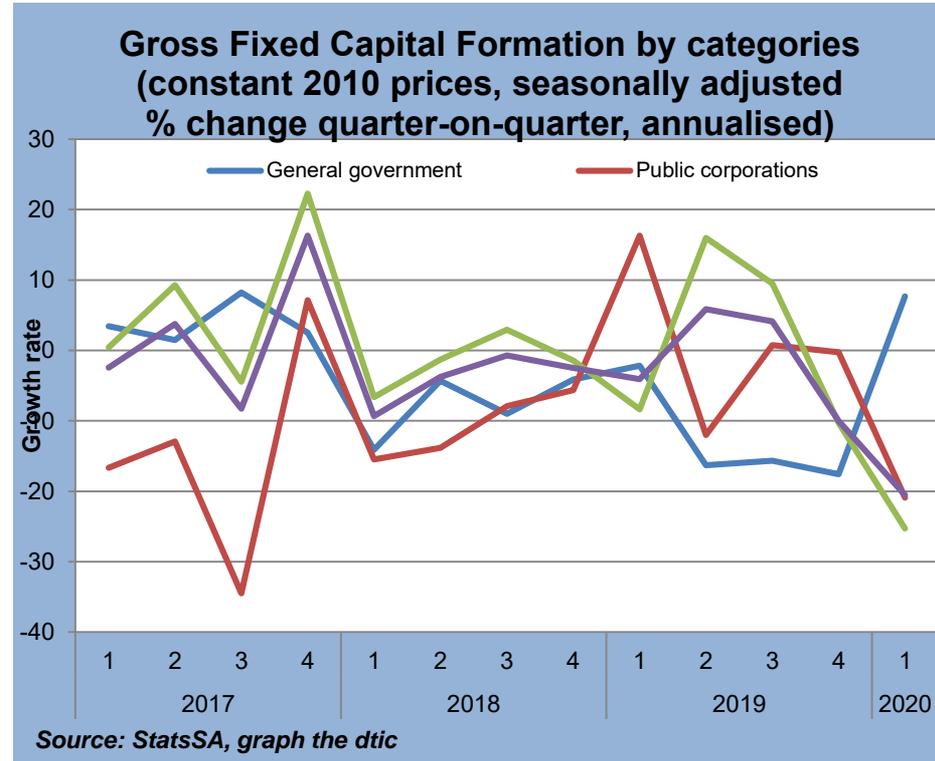
# SA'S GDP GROWTH PROJECTIONS REVISED DOWNWARD

## Risks to Domestic Growth

- National Treasury in the supplementary budget released on 24 June 2020 estimates the real GDP growth for 2020 to be -7.2%:
- International Monetary Fund (IMF) and World Bank (WB) (April 2020 publications), reduced South Africa's GDP growth prospects for 2020 to -5.8% and to 4.0% in 2021;
- The South African Reserve Bank (SARB) in its Monetary Policy Statement released in May 2020 also revised its growth projections down to -7.0% in 2020 but expected a rebound of 3.8% in 2021 and 2.9% in 2022; and
- Against the backdrop of weaker global growth fundamentals and significant domestic constraints such as the outbreak of the Coronavirus [COVID-19]; constrained fiscal outlook; and higher tariff increases, South Africa's real GDP growth is set to remain under pressure for the foreseeable future.

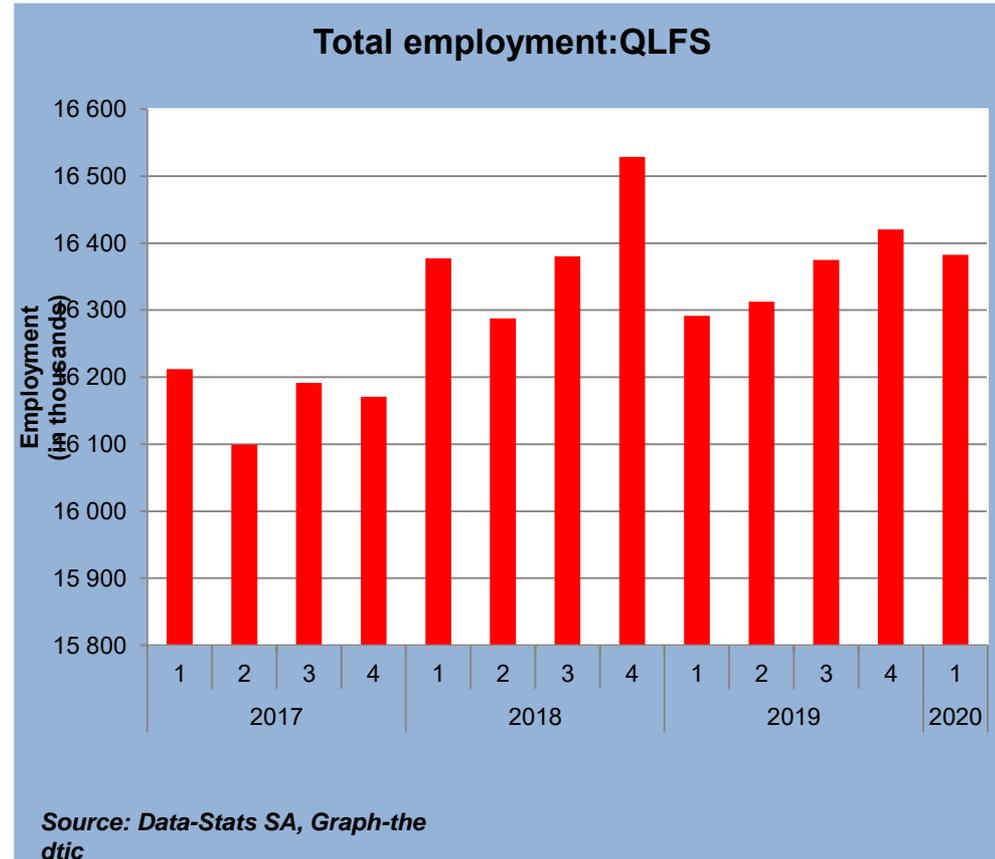
# REAL GROSS FIXED CAPITAL FORMATION (GFCF) DIPPED

- GFCF contracted sharply by 20.5% in the first quarter of 2020;
- This is for the second consecutive quarter after declining by 10% (q-on-q) in the fourth quarter of 2019;
- The main contributors to the decrease were machinery and other equipment, transport equipment and other assets;
- This decline was primarily driven by public corporations and the private business enterprises declining by 20.9% and 25.3% respectively; and
- Consequently, domestic investment as a ratio of GDP also declined from 19.4%(q-on-) in the third quarter to 19% in the fourth quarter of 2019 before further falling to 18% in the first quarter of 2020.



# THE SA ECONOMY LOST JOBS IN Q1 2020

- The South African economy lost 38 000 jobs in Q1 2020;
- This reduces the total number of the employed from 16,42 million people in Q4 2019 to 16,38 million in Q1 2020;
- Of the 10 industries, only three registered increases, namely, trade with 71 000 employees, households 30 000, mining with 6 000; and
- The biggest job losers in Q1 2020 were the finance; community and social services; and Agriculture losing 50 000; 33 000; and 21 000 jobs respectively.

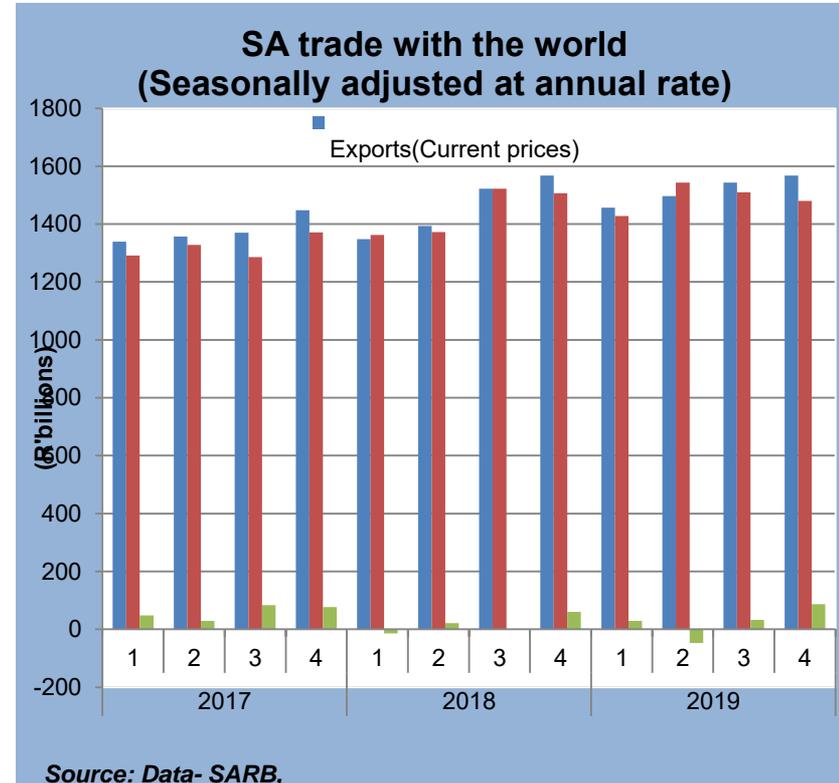


# UNEMPLOYMENT IS WORSE FOR WOMEN AND YOUTH

- South Africa is facing a rise in youth and women unemployment due to uneven access to economic opportunities;
- The unemployment rate for youth, age groups 15-24 years and 25-34 years rose from 46.3% and 26.3% in Q1 2008 to 59.0% and 37.3% in Q1 2020, respectively;
- One third of this age group (15-24) is most vulnerable since they are not in education, employment or training;
- Regarding women unemployment, there is a significant increase in the rate of unemployment from 36.7 % in Q1 2008 to 43.4% in Q1 2020;
- However, Government has measures in place such as the Youth Employment Service and IDC transformation fund targeting both youth and women; and
- Also, Government Departments are required to ensure that their programs expedite social and economic transformation such as gender equality, youth employment and inclusive growth.

# SA REGISTERS A TRADE SURPLUS WITH THE WORLD

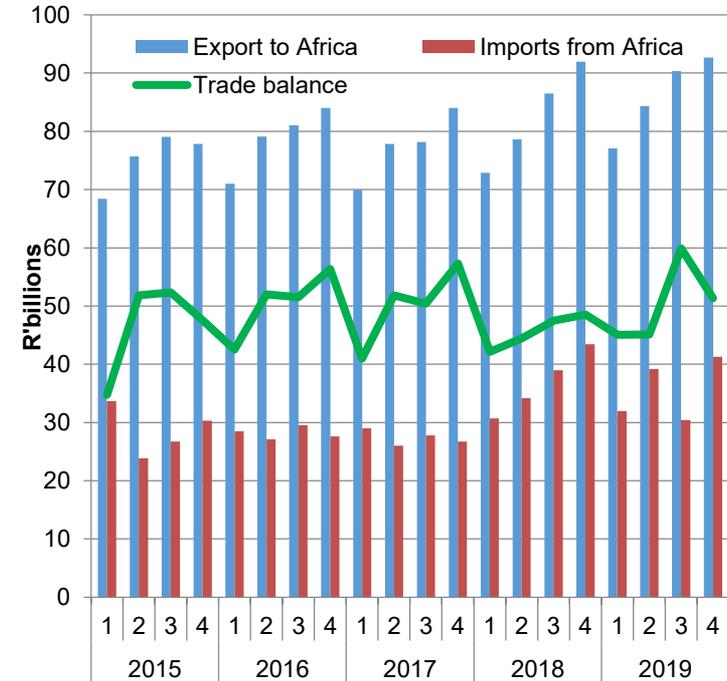
- South Africa's trade balance with the rest of the world recorded a surplus of R87 billion in Q4 2019 from R32.9 billion in Q3 2019;
- The trade surplus resulted from an increase in the value of net gold and merchandise exports, alongside a contraction in merchandise imports;
- Exports increased driven largely by the demand for citrus in the European market and also a sharp rise in the international prices of PGMs and iron ore; and
- Imports contracted as a result of the decline in the value of imported minerals, in particular, crude oil amongst others.



# SA TRADE DOMINANCE WITH AFRICA CONTINUES

- ❑ Exports to Africa amounted to R93 billion in Q4 of 2019 while imports from the region amounted to R41 billion resulting in a trade surplus of R51 billion;
- ❑ However, South African exports to the continent were largely driven by preferential trade arrangements in the Southern Africa region (SADC & SACU);
- ❑ With opening of markets in Africa through the Continental Free Trade Area, higher export penetration to other sub-Saharan African economies is anticipated; and
- ❑ To expand trade beyond the SADC region, the government, amongst others, is developing master plans for key industries to be implemented to take advantage of opportunities the continental free trade area brings along.

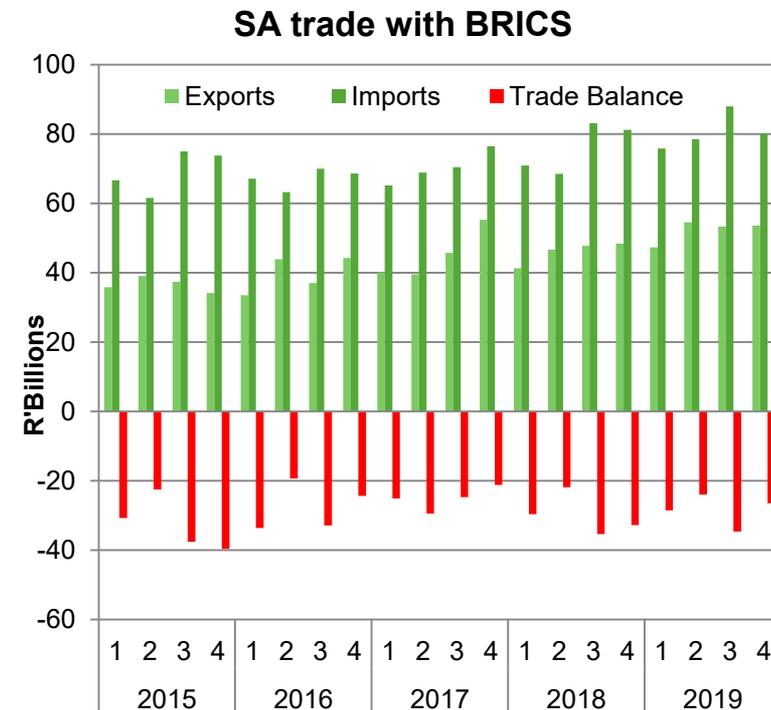
**SA trade with Africa from (2015 to 2019)**



Source: Data-Quantec, Graph-the dtic

# SA TRADE DEFICIT WITH BRICS WIDENED

- South Africa's trade with BRICS has been dominated by China: exports (R35 billion) and imports (R58 billion) followed by India: exports and imports same value of R16 billion each in Q4 2019;
- As a result, SA recorded a huge trade deficit with its BRICS counterparts valued at R26 billion in Q4 2019;
- The increase in imports, particularly manufactured imports from BRICS remains four times greater than that of exports on average;
- This disparity is reflected in the country's trade balance, which has been consistently negative; and
- With stronger and more effective interaction at the governmental level and greater private sector participation, intra-BRICS trade could increase significantly.



Source: Data-Quantec; Graph-the dti

# GOVERNMENT INTERVENTIONS

**To improve growth prospects for the domestic economy, interventions include amongst others:**

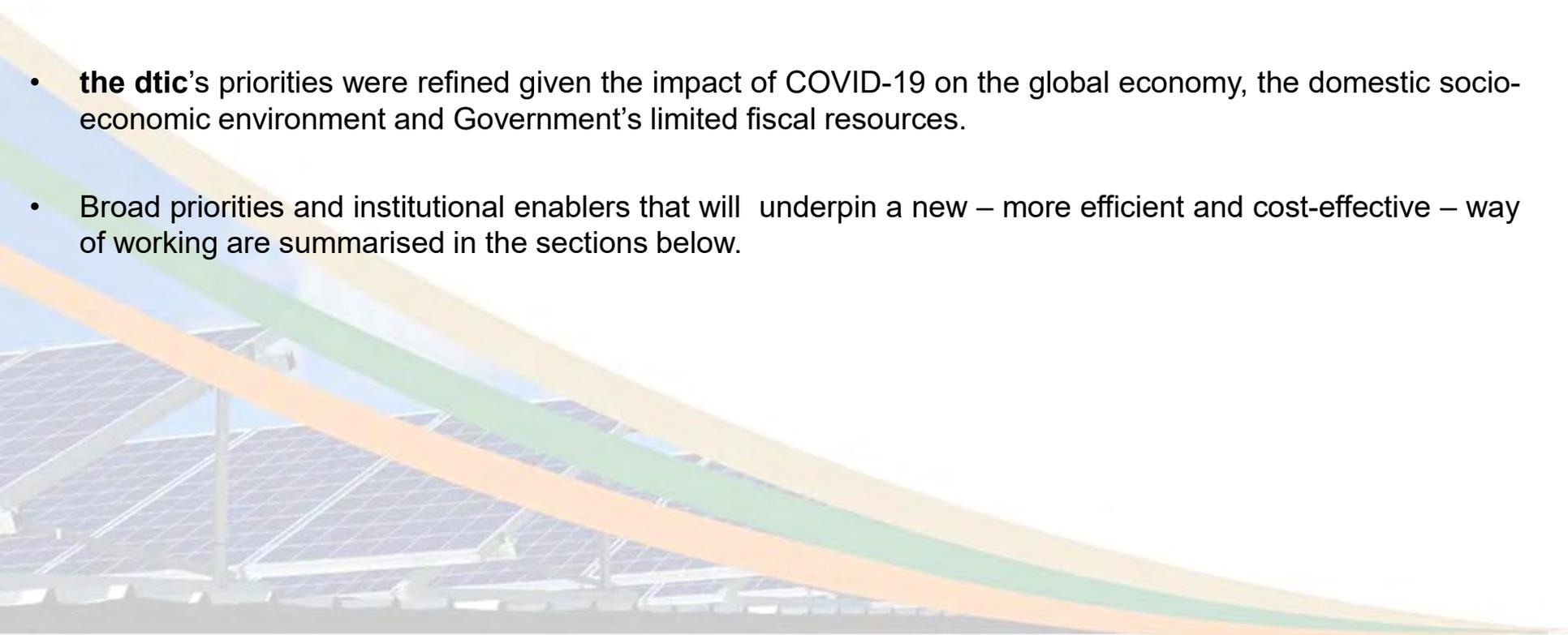
- Implementation of the R500 billion COVID-19 economic recovery package;
- The implementation of the automotive sector, poultry industry and retail - clothing, textiles, leather and footwear industries Master Plans, while others are being developed;
- The implementation of the Integrated Resource Plan 2019, which will open the way for considerable investments in renewable energy generation (particularly wind power) and related components manufacturing;
- The implementation of investment projects announced at the second Investment Conference in 2018 and 2019;

# GOVERNMENT INTERVENTIONS

- Taking advantage of opportunities brought about by the coming into effect of the African Continental Free Trade Area (AfCFTA);
- The implementation of the public sector's localisation drive, including improved enforcement of product designations;
- The implementation of the Re-imagined Industrial Strategy;
- The implementation of the Special Economic Zones (SEZs) policy and the revitalisation of Industrial Parks; and
- The implementation of the Black Industrialist Programme.

# SP AND APP KEY INTERVENTIONS

- **the dtic**'s priorities were refined given the impact of COVID-19 on the global economy, the domestic socio-economic environment and Government's limited fiscal resources.
- Broad priorities and institutional enablers that will underpin a new – more efficient and cost-effective – way of working are summarised in the sections below.



# EXECUTIVE SUMMARY OF STRATEGIC IMPERATIVES

## the dtic Impact Statement: “Reimagined industrial strategy towards economic growth”



MEDIUM-TERM STRATEGIC  
FRAMEWORK (MTSF) PRIORITIES

2

the dtic’s MTSF commitments are captured under:

- Priority 2: Economic Transformation and Job Creation.
- Priority 7: A better Africa and World

Re-imagined Industrial Strategy is a key element of Priority 2



the dtic PROGRAMMES

10

The 10 Programmes of the Department contribute to growing and transforming the economy; Creating jobs; and Protecting consumers, workers and enterprises.



BUDGET ADJUSTMENT

-16%

the dtic’s Budget was reduced by 16% or R1.77 billion. Consequently, the performance indicators and targets have been revised.



APP OUTPUT INDICATORS

35

The number of output indicators increased by 5. The department will deliver on 35 output indicators compared to 30 previously projected.



the dtic ENTITIES

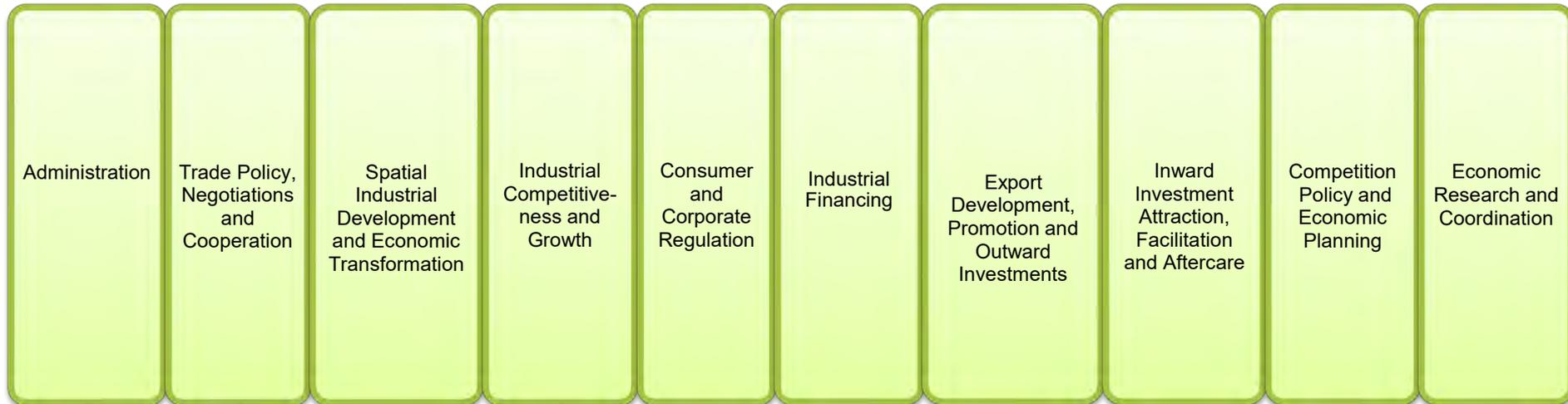
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the dtic is responsible for 17 entities and 45 pieces of legislation, covering a substantial part of South Africa’s economic policy landscape

# the dtic BROAD PRIORITIES

01	<b>Expanding and Deepening South Africa's industrial opportunities</b> <ul style="list-style-type: none"><li>• Localisation; Trade Measures</li><li>• Transformation Tools; Strategic Investment</li></ul>
	02 <b>South Africa's Key Trade Relations, Export Strategy and Export Tools</b> <ul style="list-style-type: none"><li>• Trade Relations; Export Measures</li></ul>
	03 <b>Competition policy and tools for structural transformation</b> <ul style="list-style-type: none"><li>• Advancing Public Interest Commitments</li><li>• Pursuing Sectoral Structural Change</li><li>• Alignment and Coordination</li></ul>
	04 <b>Resource mobilisation</b> <ul style="list-style-type: none"><li>• Improve effectiveness of <b>the dtic</b> spend and resources</li><li>• Coordinated actions to reduce import leakages which has a relatively low budget cost for Government</li><li>• Programme restructuring to improve results and Changes to incentive regime</li></ul>
05	<b>Master Plans</b> <ul style="list-style-type: none"><li>• Resourcing the four approved Master Plans for implementation</li><li>• Furniture and Steel Master Plans to be prioritised, postpone others</li><li>• Building equity for the Master Plan 'brand'</li></ul>

# the dtic ORGANISATIONAL STRUCTURE



# PROGRAMME 1: ADMINISTRATION

**Purpose:** Provide strategic leadership, management and support services to the department.

## Outcomes:

- Implement transformation through Employment Equity (EE) and Broad-Based Black Economic Empowerment (B-BBEE)
- Youth Empowerment
- Promote a professional, ethical, dynamic, competitive and customer-focused working environment that ensures effective and efficient service delivery
- Reduction in the transmission of COVID-19 at the workplace **(New)**
- Aligned institutional capabilities and capacity (NMOG PHASE2) **(New)**
- Implementation of shared services for **the dtic** portfolio of entities to ensure long-term sustainability through increased efficiencies and effectiveness **(New)**

## Outputs:

- Increase in the employment of People with a Disability
- Increase in the employment of women at Senior Management Service level
- Increase the number of interns appointed for experiential learning for a two-year contract
- 100% eligible creditors' payments made within 30 days
- Implementation Plan for the Protocol on new working arrangements **(New)**
- NMOG Phase 2 Implementation Plan **(New)**
- Optimisation of resources within **the dtic** portfolio of entities through the implementation of a shared services model for **the dtic** entities **(New)**

# PROGRAMME 1: ADMINISTRATION

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Percentage (%) of People with a Disability employed	-	3.5%	3.5%
Percentage (%) of women at Senior Management Service level	-	50%	50%
Number (No.) of interns appointed	-	54	162
Percentage (%) of eligible creditors payments processed within legal timeframes	-	100% eligible creditors' payments made within 30 days	100% eligible creditors' payments made within 30 days
Percentage(%) implementation of the COVID-19 Plan	New Indicator	100%	100%
Number (No.) of COVID-19 reports produced	New Indicator	10	58 ( Monthly from June 2020)
Report on Implementation of the NMOG Phase 2 Plan	New Indicator	Report covering achievement of no less than 30% of target	100% Implementation of the NMOG Phase 2 Plan
A report on the Implementation of the Shared Services Framework	New Indicator	Development of a Framework on Shared Services	A report on the Implementation of the Shared Services Framework

# PROGRAMME 2: TRADE POLICY, NEGOTIATIONS AND COOPERATION

**Purpose:** Build an equitable global trading system that facilitates development by strengthening trade and investment links with key economies and fostering African development, including regional and continental integration and development cooperation in line with the AU Agenda 2063.

## **Outcomes:**

- Increased intra-Africa trade to support Africa regional development

## **Outputs:**

- Africa regional development programme implemented
- Implementation of trade agreements to facilitate market access
- Global rule-making to enable policy space to support and grow priority sectors

**Strategic considerations in current context, which will inform the allocation of resources and expertise in the period ahead, within the outputs and performance indicators: (New)**

- Develop options to fast-track the operationalisation of the AfCFTA, broadening participation and ensuring potential benefits are delivered more rapidly.
- Strengthen coordination capabilities to support trade and protect South Africa's industrial base through the work of ITAC.
- Report on output indicators will also report on progress against these matters.

# PROGRAMME 2: TRADE POLICY, NEGOTIATIONS AND COOPERATION

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of status reports on regional economic integration	-	1 status reports produced on progress for Tripartite Free Trade Agreement (T-FTA) <b>Previous Target:</b> 2 Status reports	90% of tariff lines reduced by 20% per year over a 5 year period
		4 status reports produced on tariff and trade related matters under the AfCFTA	
Number of status reports on implementation of trade Agreements	-	2 status reports on implementation of SADC-European Union (EU) Economic Partnership Agreement (EPA)	
		2 status reports on implementation of SACU-Mozambique EPA with the United Kingdom (UK)	
		2 status reports on implementation of the African Growth and Opportunity Act, 2000 (AGOA)	
Number of status reports on engagements in BRICS, G20 and the WTO	-	6 status reports produced on engagements in BRICS, G20 and the WTO	

# PROGRAMME 3: SPATIAL INDUSTRIAL DEVELOPMENT & ECONOMIC TRANSFORMATION

**Purpose:** Drive economic transformation and increase participation in industrialisation.

## **Outcomes:**

- Increased and enhanced instruments for spatial development of targeted regions and economic transformation
- Industrialisation, localisation and exports
- Investing for accelerated inclusive growth

## **Outputs:**

- Number of implementation reports on SEZ and the National SEZ Capacity Support (Project Management Unit) submitted to Minister **(Amended)**
- Number of implementation reports on the industrial parks submitted to Minister
- Number of implementation reports on the economic transformation submitted to the Minister

## **Strategic considerations (New)**

- National government will be actively involved in the planning and development of SEZs and Industrial Parks. This urgent intervention is a result of limited budgets across government and the lack of requisite skills to plan, develop and manage SEZs in provinces.
- Creation of the National SEZ Capacity Support Unit that will be based at the IDC.
- Coordinate and mobilise resources and expertise at all levels to fast-track the development of infrastructure and also assist in investment promotion.

# PROGRAMME 3: SPATIAL INDUSTRIAL DEVELOPMENT & ECONOMIC TRANSFORMATION

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of implementation reports on SEZ and the National SEZ Capacity Support (Project Management Unit) submitted to Minister	Amended	2	10 implementation reports on SEZs 10 implementation reports on Industrial Parks
Number of implementation reports on the industrial parks submitted to Minister	-	2	27 Industrial Parks revitalised based on the current budget, should budget increase, the target will be revised
Number of implementation reports on the economic transformation submitted to the Minister	-	2	10 implementation reports on B-BBEE legislation

### INDUSTRIAL PARKS REVITALISATION PROGRAMME (IPRP)

- ❑ The implementation of the IPRP is in its 4th year.
- ❑ The programme has expanded from 10 to 27 Industrial Parks.
- ❑ Phase 1 has been completed in 12 Industrial Parks.
- ❑ To date a total of **R760 million** has been approved for funding of Phase 1 and Phase 2 revitalisation.
- ❑ A total of **1429 job** opportunities have been created since inception of the programme.
- ❑ The Parks host both heavy and light industrial businesses in various sectors and currently **employ 65 000 people**.

# PROGRAMME 3: PROVINCIAL PROGRAMMES

## PHASE 2 IMPLEMENTATION

Province	Industrial Park	Amount Approved
Eastern Cape	<b>Vulindlela</b> Eastern Cape Development Corporation (ECDC)	R49,028,742.00
KwaZulu-Natal	<b>iSithebe</b> Ithala Bank	R49,998,637.00
Free State	<b>Botshabelo</b> Free State Development Corporation (FDC)	R49,984,884.00
North West	<b>Babelegi</b> North West Development Corporation (NWDC)	R49,999,661.00
	<b>TOTAL</b>	<b>R 199,011,924.00</b>

## DIGITAL HUBS

- ❑ Digital Hubs under implementation include:
  1. Botshabelo Digital Hub – Free State; and
  2. iSithebe Digital Hub – KZN.
- ❑ **the dtic's** Digital Hub is a platform that provides access to technology, digital training, shared facilities and work spaces.
- ❑ It is a central point of service offering access to digital expertise, experimentation and testing facilities.
- ❑ The Hub will foster an atmosphere of creativity and support.

# Digital Hub Offering

## Digital skills development

- Digital literacy; E-mail, Internet; Google; Microsoft; Adobe; Coding; App development
- Other as determined by needs

## Access

- Free access on determined days for members of the public to use internet and email, printing and fax, as required
- Training for the youth on various aspects

## Entrepreneur support and other training

- Shared manufacturing/repair/servicing space
- Shared administrative support services, accounts/communications/email/marketing/other
- Office and meeting space
- Training centre for other support initiatives
- Acceleration services where viable.

# PROGRAMME 3: PROVINCIAL PROGRAMMES

## ISITHEBE DIGITAL HUB

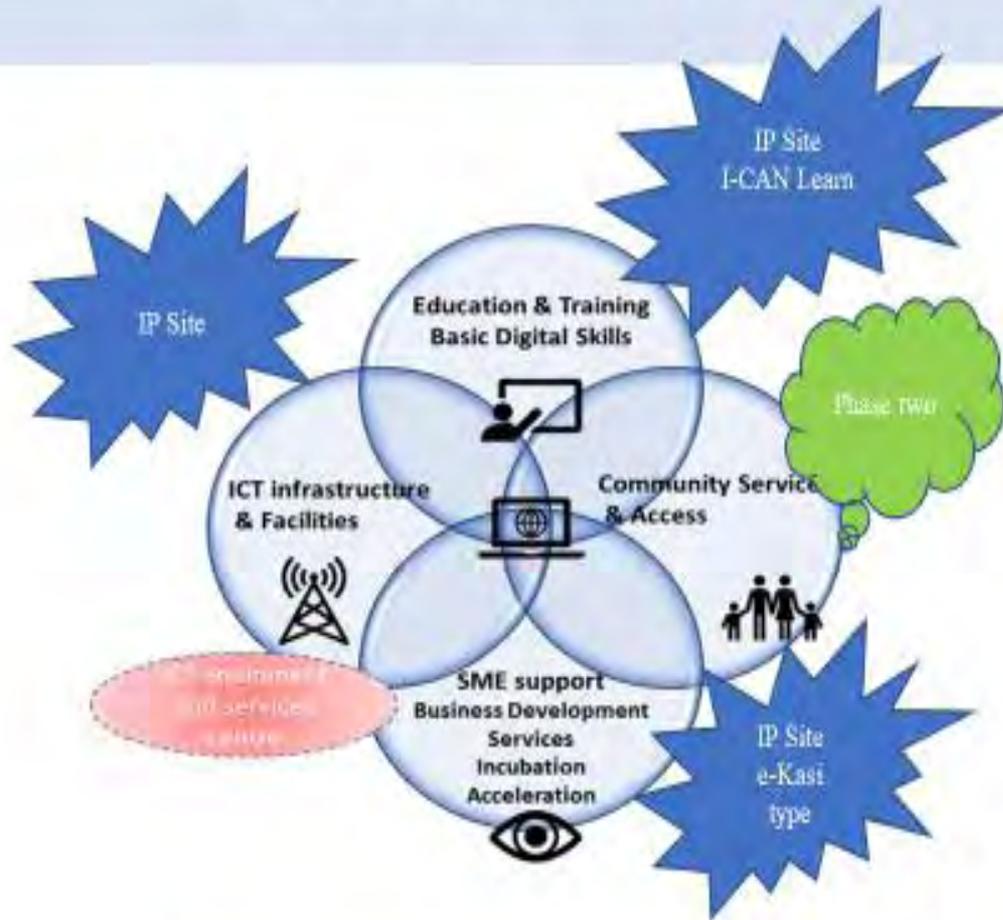
- ❑ The Digital Hub site has been provided by iSithebe (Ithala Dev Corporation);
- ❑ Revitalisation scope and funding approved; and
- ❑ Operational partner is Moses Kotane Institute.



# iSithebe Model

**Demand Partners?**

- Ilembe Chamber
- IP firms
- SAPPI
- DTPS



**Funding Partners?**

- YES
- Ithala
- Other

### BOTSHABELO DIGITAL HUB

- ❑ The Botshabelo Digital Hub site has been revitalised and is ready to be commissioned.
- ❑ The Hub is within the Botshabelo Industrial park and within walking distance from the Township and will be implemented in partnership with SEDA and SoftStart.
- ❑ The Digital hub will provide the youth and the unemployed population with:
  - access to information and communication technology access to internet connectivity;
  - access to facilities and equipment for conducting economic activities in the digital domain;
  - access to business development services; and
  - shared work spaces.

## DIGITAL HUBS PROGRAMME

- ❑ The following have earmarked properties for the establishment of the Digital Hubs:
  - Seshego Industrial Park – Limpopo
  - Nkowankowa Industrial Park - Limpopo
  - Babelegi Industrial Park - Gauteng
  - Ekandustria Industrial Park- Gauteng
  - Fort Jackson Industrial Park – Eastern Cape

# PROGRAMME 4: INDUSTRIAL COMPETITIVENESS AND GROWTH

**Purpose:** Design and implement policies, strategies and programmes for the development of manufacturing and related economic sectors, and contribute to the direct and indirect creation of decent jobs, value addition and competitiveness, in both domestic and export markets.

## Outcomes:

- Increased industrialisation through the development of Master Plans in National Priority sectors
- Increased localisation through additional support measures and designation of products

## Outputs:

- Developed Master Plans in national priority sectors in order to foster industrialisation with a view to bring about economic transformation and job creation
- Progress reports on Implementation of Master Plans
- Progress reports on the support measures to increase localisation of various Personal Protective Equipment (PPE) and other products **(New)**
- Designation requests prepared for Minister

# PROGRAMME 4: INDUSTRIAL COMPETITIVENESS AND GROWTH

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of Master plans as per Re-imagined Industrial Strategy submitted to Minister by March 2021	-	3 Master Plans as per the Re-imagined Industrial Strategy submitted to the Minister per year  <b>Previous Target:</b> 5 Master Plans	5 Master Plans developed between 2020/21 and 2021/22
Number of progress reports on Implementation of Master Plans	-	4 Quarterly progress reports on Implementation of Master Plans	20 Progress reports on the implementation of the Master Plans
Number of progress reports on the support measures to industry to increase localisation of PPE and other products	New Indicator	4 quarterly progress reports on the support measures to industry to increase localisation of PPE and other products	10 products designated by 2025
Number of designation requests prepared for Minister per year	-	2 Designations prepared for Minister for year	

- Master Plans to be completed in 2020/21 include: Sugar, Steel and Furniture.
- Chemicals & Plastics Master Plans will be prioritised in 2021/22.
- Output indicator on Number of monitoring reports on the percentage of adverts that comply with local content requirements across designated products, was removed from APP.

# PROGRAMME 5: CONSUMER AND CORPORATE REGULATION

**Purpose:** Develop and implement coherent, predictable and transparent regulatory solutions that facilitate easy access to redress and efficient regulation for economic citizens.

## **Outcomes:**

- ❑ Improved regulatory environment conducive for consumers and companies as well as providing access to redress

## **Outputs:**

- ❑ Progress reports developed for Minister's approval

## **Strategic Consideration (Amended)**

- ❑ The Consumer and Corporate Regulation branch will promote faster and more inclusive economic growth by focusing on:
  - i. Reviewing legislation in the areas of: companies, credit, copyright, performers' protection and gambling;
  - ii. Development of policies to close gaps and unlock growth opportunities in the areas of companies, gambling, liquor, credit, consumer protection and lotteries; and
  - iii. Regulations on the reviewed legislation that include the National Credit Amendment Act.

# PROGRAMME 5: CONSUMER AND CORPORATE REGULATION

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of progress reports on the development or review of legislation developed for Minister's approval	Amended	4 progress reports on the development or review of the Companies, Liquor and National Gambling legislation developed for Minister's approval	Development or review of legislation in the areas of Gambling, Liquor Companies, Copyright, Performers' Protection, Consumer Protection, Credit and Lotteries or any legislation announced by Minister at SONA.

Output indicator on Number of education and awareness sessions on policies and legislation conducted and report produced for Minister's approval, was removed from the revised APP.

# PROGRAMME 6: INDUSTRIAL FINANCING

**Purpose:** Stimulate and facilitate the development of sustainable and competitive enterprises, through the efficient provision of effective and accessible incentive measures, that support national priorities.

## **Outcomes:**

- ❑ Increased accessible industrial finance measures to support investment in priority sectors in line with approved Master Plans

## **Outputs:**

- ❑ Private-sector investment leveraged across all incentives
- ❑ Economic Recovery Programme developed to support greenfield and brownfield investments and companies in distress in order to retain jobs and industrial capacity **(New)**
- ❑ Enhancement of domestic industrial finance system which includes DFIs and other funders to crowd in more funding to enterprises and streamline industrial support **(New)**

# PROGRAMME 6: INDUSTRIAL FINANCING

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Value (Rand) of projected investments to be leveraged from projects/enterprises approved	-	R5 Billion <b>Previous Target:</b> R15 billion	R25 billion private sector investment leveraged and annual targets on jobs and enterprises achieved.  <b>Previous Target:</b> R75 billion
Economic Recovery Programme submitted for approval	New Indicator	Economic recovery Programme developed and implemented with greater focus on saving and expanding jobs and retaining/protecting industrial assets	
Enhancement of domestic industrial finance system to crowd in more funding to enterprises and streamline industrial support	New Indicator	1 Report on developing a more integrated assessment system between <b>the dtic</b> grants and DFI approvals, to reduce overhead costs and enhance impact and effectiveness	

The following output indicators were removed:

- Projected number of new jobs supported from enterprises/projects approved;
- Projected number of jobs retained from approved enterprises/projects; and
- Number of enterprises/projects approved for financial support across all incentives.

# PROGRAMME 7: EXPORT DEVELOPMENT, PROMOTION AND OUTWARD INVESTMENTS

**Purpose:** Increase export capacity and support direct investment flows, through targeted strategies, and an effectively managed network of foreign trade offices.

## **Outcomes: (New)**

- Grow the manufacturing sector to promote industrial development, job creation, investment and exports
- Diversify and grow the exporter base as a contribution to inclusion and transformation of the economy
- Promote the growth of exports in the economy as a generator of jobs and contributor to GDP growth

## **Outputs: (New)**

- Number of new companies participating for the first time in Export Promotion Initiatives provided by **the dtic**
- Number of companies benefitted from Export Development and Support (EDS)
- Identify and resolve priority export barriers
- Develop tools that empower evidence-based export policymaking

## **The Programme will refocus its work to more actively secure outcomes in the following areas (New)**

- Strengthening exports to the rest of the African continent.
- Identifying and supporting new export markets (outside of Africa) and new products for export.
- Progress in relation to this will be reported for each of the indicators set out below.

# PROGRAMME 7: EXPORT DEVELOPMENT, PROMOTION AND OUTWARD INVESTMENTS

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of new companies financially benefitted from Export, Marketing and Investment Assistance (EMIA) support for digital export promotion initiatives	New indicator	25	Export growth in constant Rands to grow 1% faster than GDP growth in constant Rands for primary and secondary sectors, based on a five year rolling average.  Markets share/ penetration in South – South Trade (BRICS) AfCFTA  Re-imagined trade and investment offices abroad.  1000 companies capacitated in 5 years per Export Development and Support (EDS) strategy.
Number of companies assisted under Export Development and Support (EDS) inclusive of WYPD	Amended	100 <b>Previous Target: 850</b>	
Number of barriers processed by the Export Barriers Monitoring Mechanism	New indicator	50	
Number of new applications developed or improved on the Export Data Assistant (EDA) platform	New indicator	3	
Number of research reports produced	New indicator	3	

The following output indicators were removed or revised:

- Value of Export Sales projected;
- Number of companies assisted under EMIA; and
- Number of Companies benefitted from EDS inclusive of Women, Youth and People with Disability (WYPD).

# PROGRAMME 7: PROVINCIAL PROGRAMMES

## 2020/2021 Export Awareness Seminars & GEPP Training Programmes

- ❑ **Outcome:** Diversify and grow the exporter base as a contribution to inclusion and transformation of the economy.
- ❑ **the dtic** planned events outlined in the following sections are moving to digital platforms as a result of COVID-19.

### Export Awareness Workshops (Q2)

Province	City/ Town	Quarter	Date
Limpopo	Makhado	2	Jul-20
	Polokwane		
	Mokopane		
KwaZulu-Natal	Richards bay		Aug-20
	eThekwini		
Western Cape	Oudtshoorn		Sep-20
	George		
	Knysna		
Gauteng	Tshwane		Sep-20

# PROVINCIAL PROGRAMMES

## Export Awareness Workshops (Q3 & Q4)

Province	City/ Town	Quarter	Date				
Free State	Parys	3	Oct-20				
	Phuthaditjhaba						
	Harrismith						
Gauteng	Johannesburg		3	Nov-20			
	Magale City						
Free State	Bloemfontein				3	Nov-20	
	Kimberly						
	Upington						
Gauteng	Vereeniging	4					Feb-21
	Tshwane						
Limpopo	Mesina		4	Feb-21			
	Thohoyandou						
Free State	Welkom				4	Feb-21	
North West	Klerksdorp						
	Rustenburg						
Eastern Cape	Umtata	4					Mar-21
	Queenstown						
Gauteng	Brakpan		4	Mar-21			

# PROGRAMME 7: PROVINCIAL PROGRAMMES

## Global Exporter Passport Programme

Province	City	Phase 1 Introduction to Exporting	Phase 2 Planning for Exports	Phase 3 Market Entry	Phase 4 Global Exporting
<b>Duration of the training</b>		<b>4 days</b>	<b>4 days</b>	<b>2 days</b>	<b>1 day</b>
Limpopo	Tzaneen	Sept 2020	Oct 2020	Nov 2020	
Mpumalanga	Middelburg/Mbombela	Sept 2020	Oct 2020	Dec 2020	
Free State	Parys	Aug 2020	Sept 2020	Nov 2020	
Northern Cape	Kimberly	July 2020	Sept 2020	Nov 2020	
Gauteng	Johannesburg	On hold	On hold	On hold	
North West	Mahikeng		Sept 2020	Jan 2021	
Gauteng	Pretoria		Sept 2020	Jan 2021	Feb-21
Eastern Cape	East London		Oct 2020	Feb 2021	
	Port Elizabeth		Aug 2020	Feb 2021	
KwaZulu-Natal	Richards Bay		Oct 2020	Feb 2021	
	Durban		Oct 2020	Feb 2021	
Western Cape	Cape Town		Nov 2020	Feb 2021	Mar-21
	George		Nov 2020	Feb 2021	

# PROGRAMME 8: INWARD INVESTMENT ATTRACTION, FACILITATION AND AFTERCARE

**Purpose:** Support foreign direct investment flows and promote domestic investment by providing one stop shops for investment promotion, investor facilitation and aftercare support for investors.

## **Outcomes:**

- Increased strategic investment

## **Outputs:**

- Investment facilitation in targeted sectors
- Improve ease of doing business through improved turnaround time for company registrations

## **Strategic Considerations: (Amended)**

- Endeavour to mobilise R250 billion in domestic and foreign direct investment over the five-year reporting period.
- Strengthen its investment facilitation service to fast-track and unblock investment impediments to retain, expand existing and attract new investment.
- Endeavour to implement the commitments of projects announced at the 2018 and 2019 South African Investment Conference.
- Continue with the rollout of the One Stop Shops in provinces to support and capacitate investment facilitation.

# PROGRAMME 8: INWARD INVESTMENT ATTRACTION, FACILITATION AND AFTERCARE

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Value (Rand) of investment projects facilitated in pipelines	-	R40 Billion  <b>Previous Target:</b> R 100 billion	R 250 billion in domestic and foreign direct investment  <b>Previous Target:</b> R 500 billion
Preserve investments and implement investment projects of 2018 and 2019 investment conference	New Indicator	24 unblocking's and fast tracking of investor issues	
Number of statistical reports on company registration within one day	-	4 statistical reports on company registration within one day	

# PROGRAMME 9: COMPETITION POLICY AND ECONOMIC PLANNING

**Purpose:** Develop and roll out policy interventions that promote competition issues, through effective economic planning, spatial implementation and aligned investment and development policy tools.

## **Outcomes:**

- ❑ Policy tools and implementation strategies which contribute to an efficient, competitive economic environment, balancing the interests of workers, owners and consumers and focused on economic development

## **Outputs:**

- ❑ Reports on policy and statutory initiatives in support of Ministry
- ❑ Analysis reports on public interest matters
- ❑ Reports on coordination efforts of recommendations, commitments and orders

## **Strategic Considerations: (Amended)**

- ❑ Re-focus content of work to three key areas, during the 2020/21 financial year:
  - i. Supporting regulatory work with regard to preventing unfair pricing and abuse of dominance;
  - ii. Closer scrutiny of mergers and acquisitions in relation to strategic considerations; and
  - iii. Protection of public interest commitments made in the past.
- ❑ Progress in relation to these three areas will be contained in reports to the Ministry.

# PROGRAMME 9: COMPETITION POLICY AND ECONOMIC PLANNING

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of reports on policy and statutory initiatives in support of Ministry	-	4	20 Competition Oversight Reports
Number of analysis reports on public interest matters	-	4	20 Reports on Strategic participation in competition matters
Number of reports on coordinated actions in implementing Competition policy commitments, recommendations and orders	-	4	20 Reports on impact of coordination efforts with regard to recommendations, commitments and orders
			Total: 60 Reports

# PROGRAMME 10: ECONOMIC RESEARCH AND COORDINATION

**Purpose:** Design and oversee socio-economic research, assess policy options and engage stakeholders to facilitate inclusive economic growth.

## Outcomes:

- ❑ Socio, macro and microeconomic policy options developed and assessed to promote inclusive growth
- ❑ Policymakers and stakeholders have access to policy-relevant, high-quality economic analysis

## Outputs:

- ❑ Economic Policy Reports
- ❑ Policy-relevant and high quality economic research

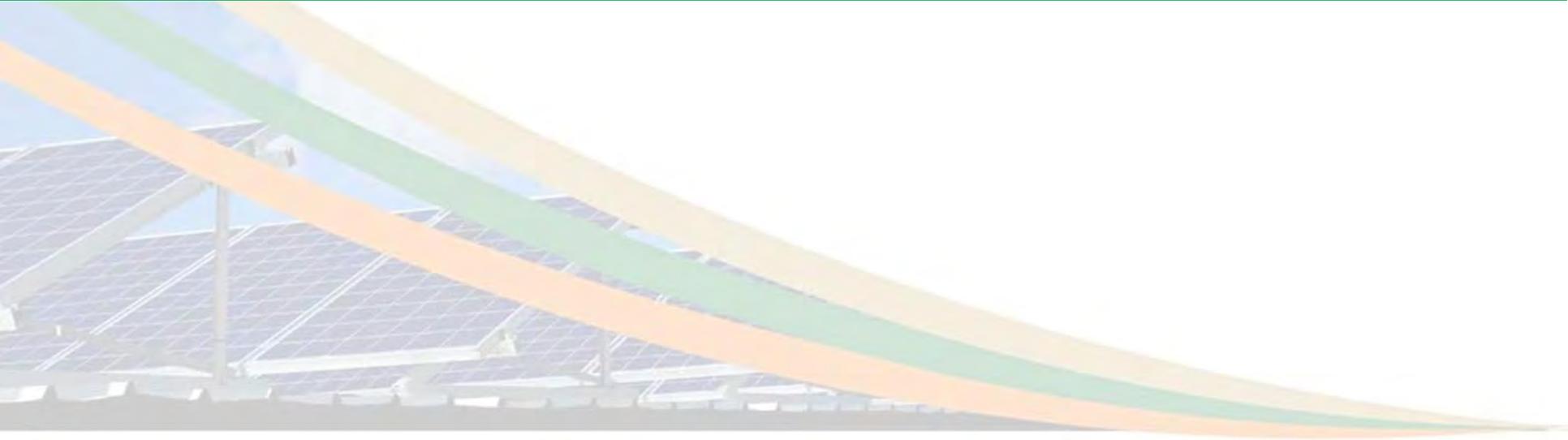
## Strategic Considerations: (Amended)

- ❑ This work will focus more actively on supporting and enhancing the core outputs of Programme 2 to 9.
- ❑ Propose policy options through careful socio-economic research and policy assessment to facilitate inclusive growth with impacts at local, district, metro, provincial and national level.
- ❑ Socio-economic research, policy assessments and interventions will be developed through stakeholder dialogue with social partners.

# PROGRAMME 10: ECONOMIC RESEARCH AND COORDINATION

OUTPUT INDICATORS	CHANGES TO INDICATORS	2020/21 ANNUAL TARGET	FIVE YEAR TARGET
Number of analytical policy reports produced	-	8	Over the next 5 year period, 86 high quality policy research and analysis reports are envisaged to achieve the nominated outcomes
Number of research reports produced	-	6	

# the dtic Allocated Budget



the dtic

Department:  
Trade, Industry and Competition  
REPUBLIC OF SOUTH AFRICA

the dtic - together, growing the economy

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the dtic Website: [www.thedtic.gov.za](http://www.thedtic.gov.za)

# SPECIAL ADJUSTMENT BUDGETS AT A GLANCE – 2020/21 TO 2022/23

Description	2020/21	2021/22	2022/23	TOTAL
	R'000	R'000	R'000	R'000
Baseline	11,082,138	10,098,297	10,489,142	31,669,577
Revised baseline	9,310,710	10,098,297	10,489,142	29,898,149
Change to the indicative baseline	(1,771,428)	-	-	(1,771,428)

# BUDGET AT A GLANCE ON ECONOMIC CLASSIFICATION – 2020/21

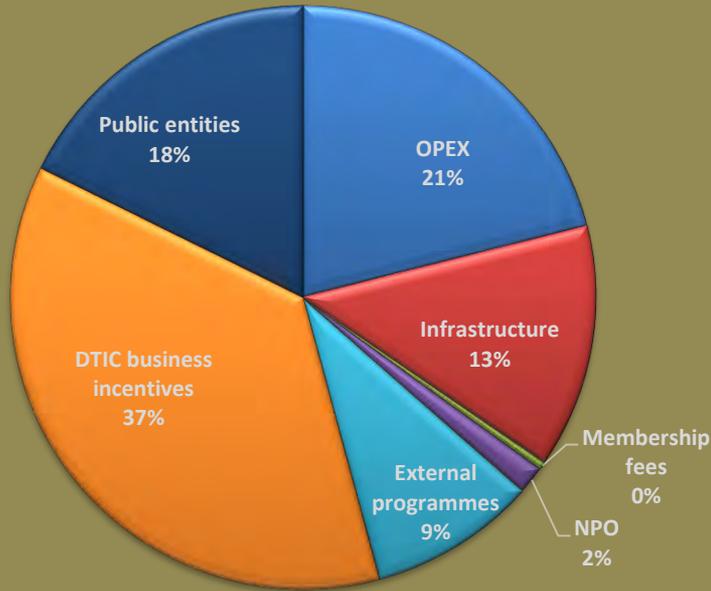
Description	Original budget 2020/21 R'000	Special adjusted budget 2020/21 R'000	Variance	% variance
<b>Transfers and subsidies, which consist of :</b>	9,070,428	7,350,353	(1,720,075)	(19%)
Public corporations and private enterprises	6,936,152	5,524,002	(1,412,150)	(20.4%)
Departmental entities	1,934,932	1,646,943	(287,989)	(14.9%)
Non profit institutions	156,536	140,882	(15 654)	(10%)
Foreign governments and international organisations	42,808	38,526	(4,282)	(10%)
<b>Operational expenditure, which consists of:</b>	2,011,710	1,960,357	(51,353)	(2.6%)
Compensation of employees	1,171,420	1,171,420	-	0.0%
Goods and services	805,227	753,874	(51,353)	(2.6%)
Payments for capital assets	34,121	34,121	-	0.0%
Households	942	942	-	0.0%
<b>TOTAL</b>	<b>11,082,138</b>	<b>9,310,710</b>	<b>(1,771,428)</b>	<b>(16%)</b>

## 2020/21 BUDGET SUMMARY

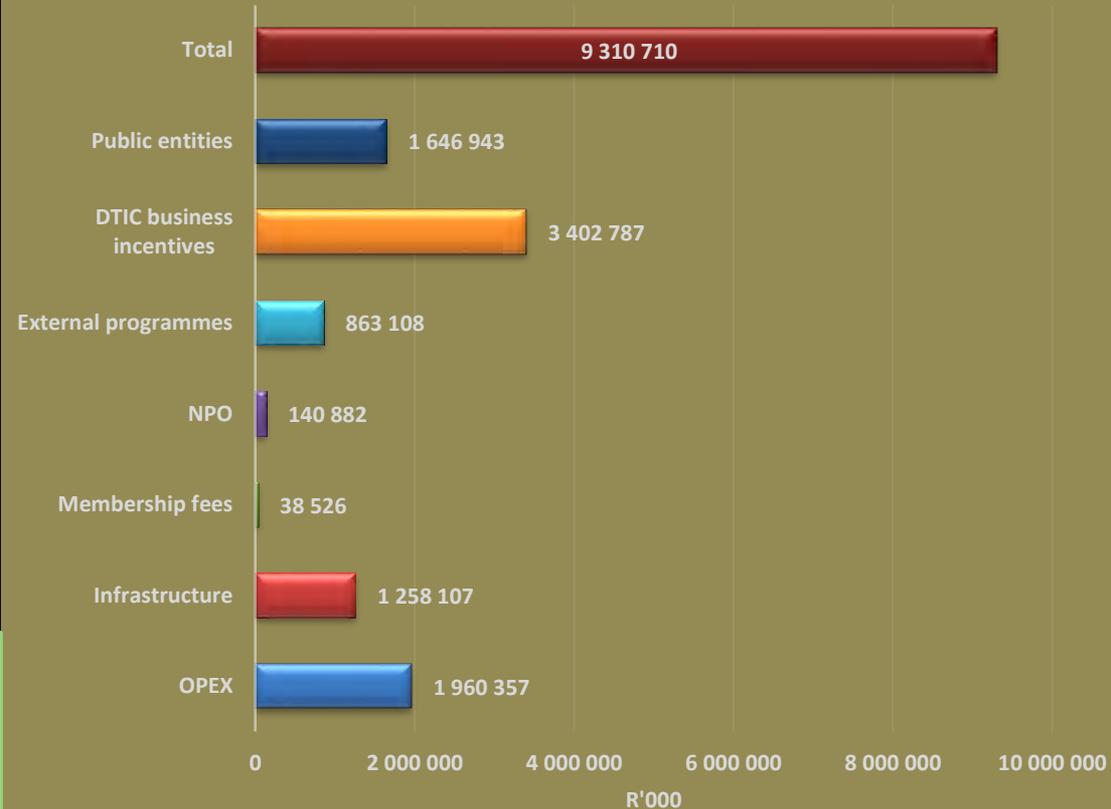
- ❑ Following the tabling of the Special Adjusted Budget by the Minister of Finance on 24 June 2020, **the dtic**'s budget was reduced by 16% or R1.77 billion to R9.31 billion. The original total budget was R11 billion.
- ❑ Approximately 59% or R5.52 billion will be disbursed to companies across the various incentive programmes.
- ❑ Transfers to the departmental entities is 18% or R1.65 billion of the adjusted budget.
- ❑ Operational expenditure, which comprises mainly of compensation of employees, and goods and services is 21% or R1.96 billion of the total budget. The main cost drivers are PPP agreement for office accommodation at **the dtic** campus and foreign economic offices.

# SPECIAL ADJUSTMENTS 2020/21 BUDGET – CATEGORIES OF THE BUDGET

Adjusted budget - 2020/21



Adjusted budget - 2020/21



## External programmes

- IDC: Clothing, Textile, Leather and Footwear: Competitiveness Improvement Programme
- CSIR: National Cleaner Production Centre
- CSIR: National Foundry Technology Network
- CSIR: Aerospace Industry
- CSIR: Fibre and Textile
- Protechnik Laboratories

## NPOs

- Proudly South African
- Intsimbi Future Production Technologies Initiatives
- Automotive Supply Chain Competitiveness Initiative
- Trade and Industrial Policy Strategies (TIPS)

# Thank You

