SOUTH AFRICAN NATIONAL PAVILION

AEROSPACE AND DEFENCE TECHNOLOGIES THROUGH INSPIRATION

DSEI 2017
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SOUTH AFRICAN DEFENCE INDUSTRY PROFILE

The South African Defence Industry (SADI) comprises companies in the public and private sectors, which provide products and services to security forces, thus forming one of the key strategic industrial sectors of the South African economy.

Over the last few years, the profile of the industry has evolved and today the SADI is a non-aligned world-class industry that supplies equipment and services to the global original equipment manufacturers (OEMs) in the aerospace, maritime and landward environments. Characterised by engineering ingenuity, technological innovativeness, affordability, reliability and cost effectiveness, the SADI is a partner of choice for many who seek state of the art defence equipment, including multilateral organisations that are involved in peacekeeping operations, as well as countries seeking to equip their defence establishments.

Though smaller in size than the defence industries of competing countries, the SADI’s capabilities range from systems engineering and integration, to the design, development, manufacture and maintenance of complex systems and their related electronics.

While it is necessary for the SADI to retain core competencies, capacities, capabilities and technologies domestically, exports are equally important for the long-term survival of the industry, hence the increased international market penetration, to become a global player. Accordingly, international joint ventures, equity partnerships and strategic alliances have been established with defence-related companies in more than twenty countries, with the SADI exporting approximately more than 60% of its products to clients in all continents.
COMPANY PROFILES
Alaris Antennas (Pty) Ltd

CONTACT PERSON
At the show: Chicot van Niekerk, Head of Business Development Europe and Asia
(Chicot.vanniekerk@alaris.co.za)
In South Africa: Hayley Howell-Wood, Marketing Assistant (marketing@alaris.co.za)

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TELEPHONE
+27 11 034 5300

E-MAIL
marketing@alaris.co.za / chicot.vanniekerk@alaris.co.za

WEBSITE
www.alarisantennas.com

MAIN PRODUCTS
Antennas and antenna systems

QUALITY SYSTEMS
ISO 9001:2008

DESIRED CO-OPERATION AT THE SHOW:
Networking

BRIEF HISTORY OF COMPANY
Alaris Antennas is a substantial supplier of advanced Electronic Warfare (EW) antennas. The holding company, Alaris Holdings (Pty) Ltd is listed on the Johannesburg Stock Exchange’s AIX. Alaris Antennas started as a small consultancy at the University of the Witwatersrand in Johannesburg, South Africa, offering antenna and radio frequency (RF) design consulting and antenna placement studies. The company quickly grew into an organisation that designs, develops and manufactures its own world-class custom antenna solutions.
Armscor Soc Ltd

CONTACT PERSONS
Shane George, Acting Executive Manager

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TELEPHONE
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FAX:
+27 12 428 2045

E-MAIL
shaneg@armscor.co.za

WEBSITE
www.armscor.co.za

MAIN PRODUCTS
Acquisition and research and development expertise and capabilities, test facilities

QUALITY SYSTEMS
ISO 9001

REASONS FOR PARTICIPATION
Establish contacts with potential clients; meet with counterparts; government-to-government discussions.

BRIEF HISTORY OF COMPANY
Armscor is an acquisition agency for the South African Department of Defence and other organs of state. Armscor is renowned for its acquisition expertise in providing defence turnkey solutions, which encompasses technology and product development and support, product upgrading and disposal of equipment. Its research and development focuses on cutting-edge technology and Armscor is committed to driving creativity and innovation in collaboration with strategic partners.
Cliff’s Way Aerospace (Pty) Ltd

CONTACT PERSONS  
Agmat Ally, Managing Director  
Chynell Klopper, Marketing Support Coordinator

POSTAL ADDRESS  
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E-MAIL  
agmat@cliffsway.com / chynell@cliffsway.com

WEBSITE  
www.cliffsway.com

MAIN PRODUCTS  
Precision-machined components and sub-components for the aerospace and defence industries from ferrous and non-ferrous materials using customer models and/or drawings.

QUALITY SYSTEMS  
AS 9100 C (bureau veritas)

REASONS FOR PARTICIPATION  
Offset and localisation opportunities, partnership and sub-contracting

BRIEF HISTORY OF COMPANY  
Cliff’s Way Aerospace was established in 2013 as the empowerment wing of Cliff’s Way Engineering and has become an internationally recognised technology advanced sub-contractor dedicated to and specialising in complex precision-machining of structural aircraft components and sub-components produced from ferrous and non-ferrous materials.
DCD Defence

CONTACT PERSON
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WEBSITE
www.dcd.co.za

MAIN PRODUCTS
Springbuck APC, Husky VMMD, route clearance package

QUALITY SYSTEMS
SABS ISO 9001:2008; BS EN ISO 14001:2004; registered Gauteng provincial government: manufacturer and builder certificate; registered SA Council for the Non-Proliferation of Weapons of Mass Destruction; Armscor secret facility security clearance; member of the SA Aerospace, Maritime and Defence Association

REASONS FOR PARTICIPATION
Market and promote products and capabilities, establish new relations and seek opportunities to enlarge footprint

BRIEF HISTORY OF COMPANY
DCD Protected Mobility is a division of DCD Group, established in 1911 and one of the oldest engineering companies in South Africa. It is a global leader in the design, manufacture, integration and support of special-purpose tactical wheeled vehicles (TWV), delivering innovative and sustainable solutions. Its success is based on technical expertise and a track record for excellent quality, cost and schedule compliance. DCD vehicles are deployed in 14 countries on five continents, with the US Army its biggest customer. DCD is a world leader in route clearance space, assuring mobility of forces and civilians on the modern battlefield and post-conflict situations.
Floida Engineering Services

CONTACT PERSONS
At the show: Florence Musengi, CEO
In SA: Lerato Ditshego, Admin Manager

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E-MAIL
leratod@floida.co.za / florencem@floida.co.za

WEBSITE
www.floida.co.za

MAIN PRODUCTS
Brochures and pamphlets about Floida

REASONS FOR PARTICIPATION
Exhibition and conferences

BRIEF HISTORY OF COMPANY
Floida Engineering Services is a multi-disciplinary engineering services company geared towards the provision of innovative solutions for the aerospace and defence industries, as well as cutting-edge radar and sensor technologies for use in electronic warfare and security. Defence communications are researched and developed in South Africa by Floida and marketed throughout the world. Harnessing youth, ingenuity and experience, Floida recognises, develops and packages turnkey solutions for the challenges faced by security forces daily.
Gelvenor Textiles

CONTACT PERSON  
Derek Yegambaram, Sales Africa  
Ansie Fox, Sales Protective, GP  
Dicky Coetzee, CEO

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E-MAIL  
dereky@gelvenor.co.za

WEBSITE  
www.gelvenor.com

MAIN PRODUCTS  
Aeronautical, protective and technical work-wear, industrial, outdoor and apparel fabrics

QUALITY SYSTEMS  
ISO9001, ISO14001, TS16949

REASONS FOR PARTICIPATION  
Showcase protective and military fabric range

BRIEF HISTORY OF COMPANY  
Gelvenor Textiles has more than 50 years of experience in the textile arena, specialising in technical, innovative high-quality fabrics. Its products include a variety of aeronautical, industrial and protective work-wear, as well as outdoor and technical apparel fabrics and are tried and independently tested.
Imperial Armour CC

CONTACT PERSON  Louisa Garland-Els, Managing Director

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FAX  +27 31 700 2674

E-MAIL  louisagarlandels@imperial-armour.com

WEBSITE  www.imperial-armour.com

MAIN PRODUCTS  Bulletproof vests, anti-riot equipment, demining suits, fire suits, emergency rescue, marine vests, military vests and bags, plates, helmets

QUALITY SYSTEM  ISO 9001:2008

DESIRED CO-OPERATION  To meet existing clients and establish new agents

BRIEF HISTORY OF COMPANY  Imperial Armour is an established leader in the manufacturing of personal protection equipment and based in Durban, South Africa, where all products are manufactured to the highest of standards. Imperial Armour specialises in both hard and soft protective armour, equipment and accessories for sectors including police and security, anti-riot, VIP, military/armed forces, marines, demining, fire, and emergency and rescue. Its core focus is to remain innovative in the manufacture of new and exciting products for world markets. The company is expanding further into global markets and opened offices in Dubai, which brought in its largest order to date from armed forces. Imperial Armour continuously works on in-house research and development and international testing.
Megaray

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In SA: Karin Steenekamp and Irene Bussey
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TELEPHONE +27 11 326 1167
FAX +27 11 326 1165
E-MAIL len.friedland@megaray.com / admin@megaray.com
WEBSITE www.megaray.com
MAIN PRODUCTS High-intensity searchlights – MR175; MR2175/2300 and MR3400
REASONS FOR PARTICIPATION Marketing
BRIEF HISTORY OF COMPANY Megaray manufactures high-intensity searchlights for detection and deterrence in military and law enforcement applications. Its searchlights operate in both visible and infrared (to enhance night-vision systems), and are used on tanks, weapons systems and marine vessels as well as for border surveillance and patrol. The high-intensity of the beam, independently certified as best-in-class, can provide illumination in excess of three miles and is often used as a non-lethal weapon for crowd control. Megaray’s products are US MIL-STD qualified and customers include the US military, Japanese navy and various NATO forces.
**Milkor**

**CONTACT PERSONS**  Mr Tarik Imre, Manager: New Business Development

**POSTAL ADDRESS**  P.O. Box 10666, Centurion, 0046

**TELEPHONE**  +27 82 387 4733

**E-MAIL**  tgimre@milkor.com

**WEBSITE**  www.milkor.com

**MAIN PRODUCTS**  40mm Supersix MRGL; 40mm Mk-1L; 40mm MAR; 40mm Stopper Convertible; 40mm UBGL

**QUALITY SYSTEMS**  ISO 9001:2008

**REASONS FOR PARTICIPATION**  Exhibition, marketing the brand

**BRIEF HISTORY OF COMPANY**  Milkor is the original equipment manufacturer of the internationally known 40mm Multiple Grenade Launcher, which was developed specifically for the defence industry, as well as the 37/38mm multiple- and single-shot grenade launchers designed for safety and security. Milkor recently MILKOR started developing armoured vehicles and will be showcasing its first model, Milkor 4x4, at DSEI 2017.
CONTACT PERSONS
Ian Esterhuizen, Business Development Manager
Piet du Toit, System Engineer

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WEBSITE
www.parsec.co.za

MAIN PRODUCTS
Cyber security

QUALITY SYSTEMS
ISO9001 and IPC

REASONS FOR PARTICIPATION
Marketing of capabilities and products

BRIEF HISTORY OF COMPANY
Parsec, an original design manufacturer, operates in the defence and aerospace, cyber security, mining and industrial sectors. The company specialises in the design, development, manufacturing, integration and support of advanced technology systems and products for these sectors. Parsec is a subsidiary of AltX-listed Ansys Limited.
PJ Aviation

CONTACT PERSONS  Peter How, Owner
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E-MAIL  peter@pjaviation.co.za
WEBSITE  www.pjaviation.co.za
MAIN PRODUCTS  Portable VHF air band transceiver, vehicle intercoms and headsets, runway lighting controller
REASONS FOR PARTICIPATION  Product launch of new vehicle intercom system; looking for dealers, resellers and integrators
BRIEF HISTORY OF COMPANY  The company was established 24 years ago near Johannesburg, but is now located in central South Africa. Its portable VHF aviation band transceiver was developed for tough African conditions and is now used in 12 countries. Initially, the company only supplied active headsets for heavy vehicle intercoms, but is now launching a brand new South-African-manufactured intercom designed to meet simple three-radio four-crew installations.
Rapid Mobile

CONTACT PERSON
Stephan Isebeck, CEO
Jaco Boshoff, Systems Engineer
Dr Danie van Wyk, CTO
Christo Coetzee, Senior DSP Specialist

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ingejv@rapidm.com

WEBSITE
www.rapidm.com

MAIN PRODUCTS
Data modem products and ancillary radio

REASONS FOR PARTICIPATION
Agents, distributors, joint ventures

BRIEF HISTORY OF COMPANY
RapidM was established in July 2001 and is a global leader in modem technology for HF and VHF radio communications serving the military, naval and government markets. RapidM’s modems facilitate legacy analogue radios becoming part of a secure digital communications network for the transmission of data including email. RapidM provides embedded modems for many of the major global radio manufacturers and a range of specialist, high-performance modems and tactical data terminals conforming to military standards (including MIL-STD-188-110B, STANAG 4539 [2G], STANAG 4538 [3G])
Reutech

CONTACT PERSON
Thabisa Mgwebi, Stakeholder Relations Executive
Monique Lenhoff, Communications Manager

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FAX
+27 21 880 1842

E-MAIL
moniquel@reutech.co.za

WEBSITE
www.reutech.co.za

MAIN PRODUCTS
Radar systems, electronic fuses, air weapons, remote control weapon stations, military logistics engineering and support services, tactical radio communications systems

QUALITY SYSTEMS

REASONS FOR PARTICIPATION
Users of systems and subsystems in the technology field; contacts with vehicle manufacturers, shipyards, combat system integrators and homeland security agencies as well as potential subcontractor suppliers

BRIEF HISTORY OF COMPANY
Reutech is a Reunert Limited subsidiary and a truly South African technology group supplying domestic and export customers with advanced Original Equipment Manufacturer products and services in the land, sea and aerospace domains. Its products are incorporated into world-class systems. They include radar systems, electronic fuses, air weapons, remote control weapon stations, military logistics engineering and support services, and tactical radio communications systems.
Rippel Effect Systems

CONTACT PERSON  Dawid Fourie, Marketing Executive
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FAX  +27 12 809 1876
E-MAIL  dawid@rippeleffect.co.za
WEBSITE  www.rippeleffect.com

MAIN PRODUCTS  XRGL40 Extended Range Multi-Shot Grenade Launcher, GR40 Multi Velocity Sighting Systems, RLL40 Less Lethal Launcher and Double Mount for the XRGL40

QUALITY SYSTEMS  ISO 9001: 2015

REASONS FOR PARTICIPATION  Exports, distributors and agents

BRIEF HISTORY OF COMPANY  Rippel Effect is a South African original equipment manufacturer that was established in 1995 and has delivered advanced weapon systems to more than 24 countries. The XRGL40® extended range 40mm multi-shot grenade launcher is a multi-role weapon system that combines a modern weapon weighing 5kg with the GR40® smart multi-velocity sight, enabling the operator to engage a variety of targets in different operational theatres at ranges up to 800m. The GR40® programmable sight allows the soldier to fire 40mm ammunition with different ballistic profiles from the same weapon, i.e. both 40x46mm low and 40x51mm medium velocity grenades, as well as the latest less lethal rounds.
Shrike Marine

CONTACT PERSON  Rhi Guthrie, Business Development Director
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E-MAIL  sales@shrikemarine.com
WEBSITE  www.shrikemarine.co.za
MAIN PRODUCTS  Vehicle Electronic Power Management System
QUALITY SYSTEMS  ISO9001
REASONS FOR PARTICIPATION  Promote latest products and technologies

BRIEF HISTORY OF COMPANY  Shrike Marine provides electronic hardware solutions and has expanded rapidly in areas of high-frequency RF, and power supply and power distribution primarily for military use. Shrike Marine also manufactures high-quality handmade internal and external cable harnessing assemblies to mil specs for use in aviation, defence, UAV and vehicle systems. The company offers product and system design, equipment and component procurement, integrating and testing sub-systems, and training and maintenance support.
South African Aerospace Maritime Defence Industries Association (AMD)

CONTACT PERSONS
At the show: Michelle Nxumalo, Marketing and Research Manager, and Simphiwe Hamilton, Executive Director
In SA: Magda Cloete, Admin Officer

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WEBSITE
www.amd.org.za

MAIN PRODUCTS
Association of Aerospace and Defence OEMs and suppliers

DESIRED CO-OPERATION
Similar industry association and companies that could be interested in doing business with the South African defence industry

BRIEF HISTORY OF COMPANY
AMD was established 25 years ago with the primary objective of representing the industry in matters of mutual interest and the promotion of a profitable, sustainable and responsible South African defence industry. It comprises a cluster of leading companies in the South African private and public sector that are engaged in industrial and trade processes of defence material, products and services.
**CONTACT PERSON**  Maureen Simoes, CEO  
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**FAX**  +27 12 541 0144  
**E-MAIL**  maureens@stepaheadwear.co.za  
**WEBSITE**  www.stepaheadwear.co.za

**MAIN PRODUCTS**  Service and ceremonial peak caps, berets, garrison caps, bush caps and bush hats, gorget patches, graduation caps, hand-embroidered items such as peaks and badges, epaulettes, webbing bags and webbing accessories, webbing belts, helmet covers, flightsuits, clothing items, badges

**QUALITY SYSTEMS**  SABS capability

**DESIRED CO-OPERATION AT THE SHOW**  Exports, marketing, product exposure, outward investment, distributors and agents

**BRIEF HISTORY OF COMPANY**  Stepahead Manufacturing is a world-class manufacturer of military headwear, uniform and uniform accoutrements for military, security and armed forces around the world. Its products include service and ceremonial peak caps, military caps and berets, garrison caps, bush caps and bush hats, gorget patches, graduation caps, hand-embroidered peaks, hand-embroidered badges and rank insignia, epaulettes, webbing bags and webbing accessories, webbing belts, helmet covers and other textile products such as flightsuits and clothing items. Stepahead is situated in Rosslyn, Pretoria, and is renowned for supplying only the finest quality products.
### Truvelo Armoury Division

**CONTACT PERSON**
- At the show: Karin Gebert, Operations Director
- In SA: Lizzy Matlala, Compliance and Administration Officer

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- P.O. Box 14189, Lyttelton, 0140

**TELEPHONE**
- +27 83 229 9535 / +27 11 314 1406/8
- +27 11 314 1413

**E-MAIL**
- compliance@truvelo.co.za

**WEBSITE**
- www.truvelo.co.za

**MAIN PRODUCTS**
- High-precision long-range rifles

**QUALITY SYSTEMS**
- Final Acceptance Test Form

**REASONS FOR PARTICIPATION**
- Looking for prospective sales and possible agents

**BRIEF HISTORY OF COMPANY**
Since Truvelo Armoury entered into the firearms market the company has established an unmatched name in the manufacture of barrels and highly accurate rifles for long-range shooting. The Truvelo Counter Measure Sniper series allows for easy manoeuvrability, is compact and lightweight. Available calibres: 6.5 x 47 Lapua, 7.62x51, .338 Lapua, 12.7x99, 14.5x114mm, 20x42mm, 20x82mm, 20x110mm.
Weatherhaven RCS

CONTACT PERSONS  Mrs Karen Coetzer, Marketing Manager
POSTAL ADDRESS  P.O. Box 9359, Centurion, 0046
TELEPHONE  +27 12 671 1010
FAX  +27 12 671 1438
E-MAIL  info@rcssa.com
WEBSITE  www.rcssa.com
MAIN PRODUCTS  Integrated turnkey camp solutions suitable for the military and mining (flycamps to workforce camps); sleeping bags, stretchers, tents, and chairs for weekend campers to integrated luxury camps
QUALITY SYSTEMS  ISO 9001:2008
DESIRED CO-OPERATION  Establish new business through sales of products, distributors
BRIEF HISTORY OF COMPANY  Weatherhaven RCS (Pty) Ltd is a proudly South African company established as part of a strategic partnership between Weatherhaven, Canada, and Canvas and Tent Manufacturing (Pty) Ltd in South Africa in 2002. Weatherhaven RCS provides re-deployable camp products and services to satisfied clients all over the globe. It meets and exceeds tolerance levels prescribed for military applications and sets new standards in the quality of world-class tent manufacturing. Weatherhaven RCS can offer a full turnkey re-deployable camp system service that include design, system integration (kitchens, dining facilities, ablutions etc), camp deployment, operation, management and maintenance suitable for the mining and military sectors.
Zebra Armour

CONTACT PERSONS  Sonja Morphis, Chief Financial Officer
POSTAL ADDRESS  P.O. Box 675, Gillits, 3603
TELEPHONE  +27 31 700 8077
FAX  +27 31 700 8052
E-MAIL  sonja@morphis.com
WEBSITE  www.zebrasrmour.com
MAIN PRODUCTS  Body armour: ballistic vest, helmets, plates, shields
QUALITY SYSTEMS  ISO 900:2008
REASONS FOR PARTICIPATION  To market the company products internationally

BRIEF HISTORY OF COMPANY  Zebra Armour manufactures ballistic helmets, vests, plates and shields. The company has 20 years’ experience in the manufacture of high-performance, high-quality products for leading body armour companies in Europe, the United States and the Middle East. Its modern plant is driven by a highly qualified research team. The company has its own laboratory and testing range for the development of world-class products.
The Department of Trade and Industry
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